

ELECTRONIC SALES SYSTEM AND METHOD FOR PRICE
BARGAINING

SONG, Keun-Ho
Appl. No.: Unknown Atty. Docket: SKYIP1.001C1

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Fig. 1

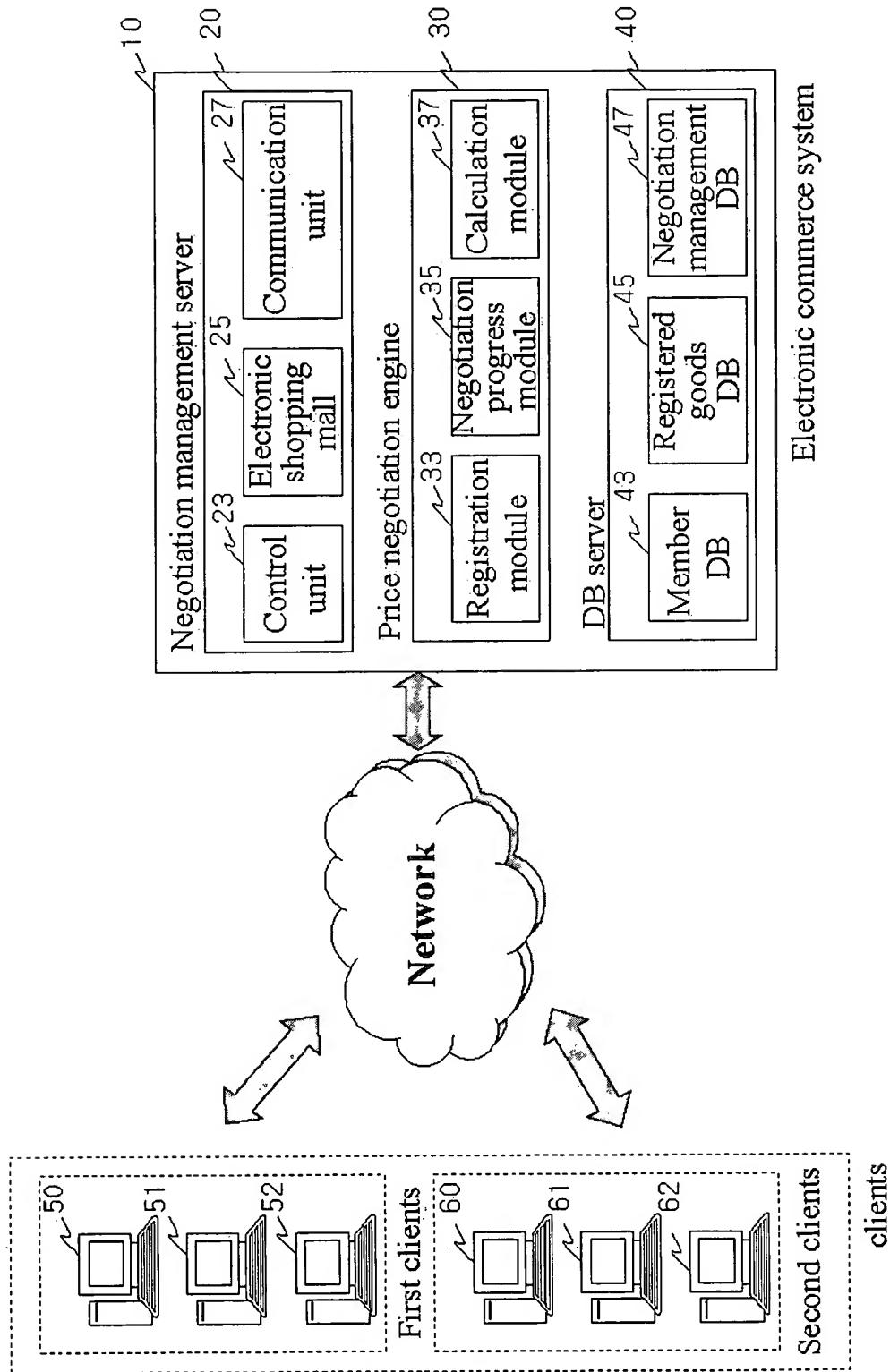
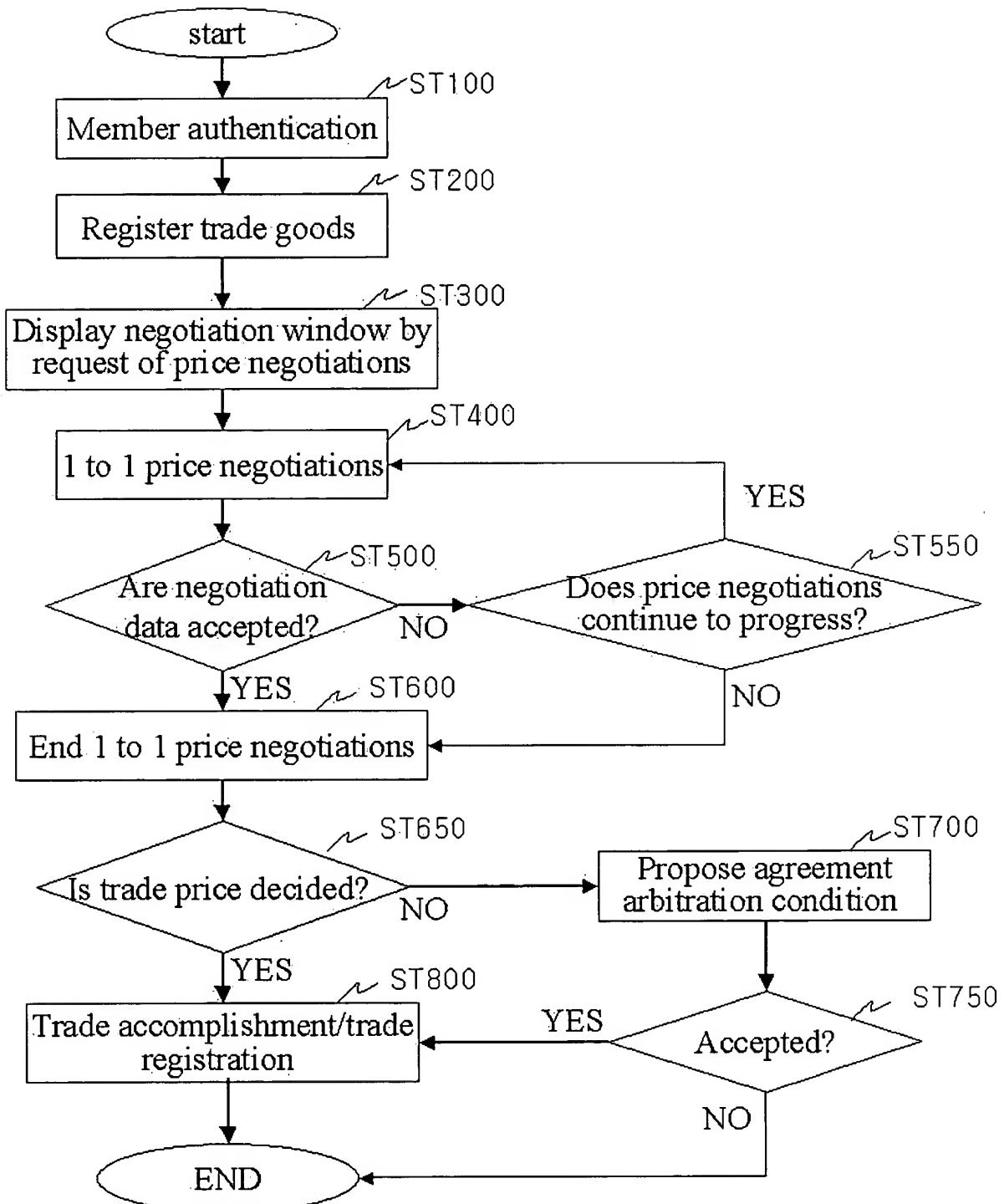


Fig. 2



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Fig. 3a

Registration Step 1 - 商品 등록

File [] Edit [] View [] Favorite [] Tool [] Help []

Batch [] Search [] Favorite List [] List [] List []

[Address] [] http://www.kip.go.kr/AdmSite.asp

[? Move] [Link]

Goods registration Step 1

Goods registration through price comparison site

Goods list registration

Requisite entry items

72

Goods name search

Goods name examples

Major category [Select category] []

Subcategory [Select category] []

Domestic product & import [] (e.g. Korea)

Dollar

Brand name []

Original place of production []

Open market price []

Information(color, size...)

Detailed information []

Photograph upload []

Only gif, gif, and jpg file is usable as extension of photograph file.
Image URL input is allowed without image registration.

Find... Find... Find...

Preview [] Go to next step []

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Fig. 3b

File [D] Edit [E] View [V] Favorite [A] Tool [T] Help [H]

Back [B] Home [H] Search [S] List [L] Log [G] Exit [Q] E-mail [M] Address [O] http://www.k3555.com/nego/Log_Protected0:

② Goods registration Step2

Please go to goods registration step 1 if you want to change goods information

③ Sale quantity: piece

Desired highest selling price (starting price) ... Dollar/one piece
Non-open input items (these are basic data for a fair negotiation
price proposal depending on purchase quantity)

④ Selling price:
Desired lowest selling price: Dollar/one piece
How much you can sell if entire goods quantity is purchased? Dollar/one piece
Detailed view?

⑤ Nego term: Year [] Month [10] Date [10] Hour [0] Minute ~ Nego term : 10

⑥ Goods use term:
a) New goods
b) Goods used for months
c) Cash approval
d) Cash + Credit card

⑦ Goods way:
a) Nego way
b) Approval way

⑧ Approval area:
a) Worldwide []

⑨ Delivery cost responsibility:
a) Seller responsibility
b) Accomplishing person (purchaser) responsibility
c) Responsibility depending on accomplishment price is less than one time []

The number of re-registration:

⑩ E-mail [M] Address [O] Log [G] Exit [Q]

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Fig. 4

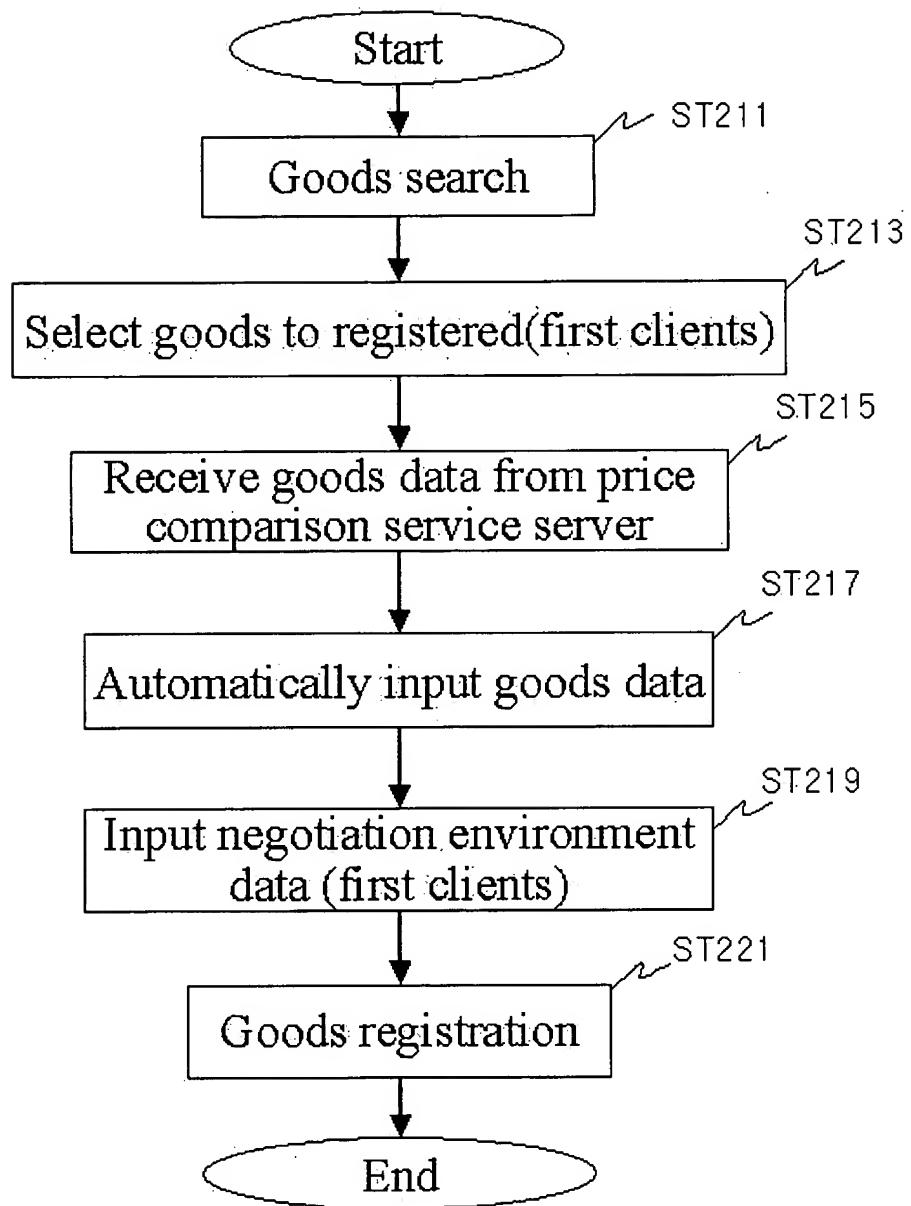
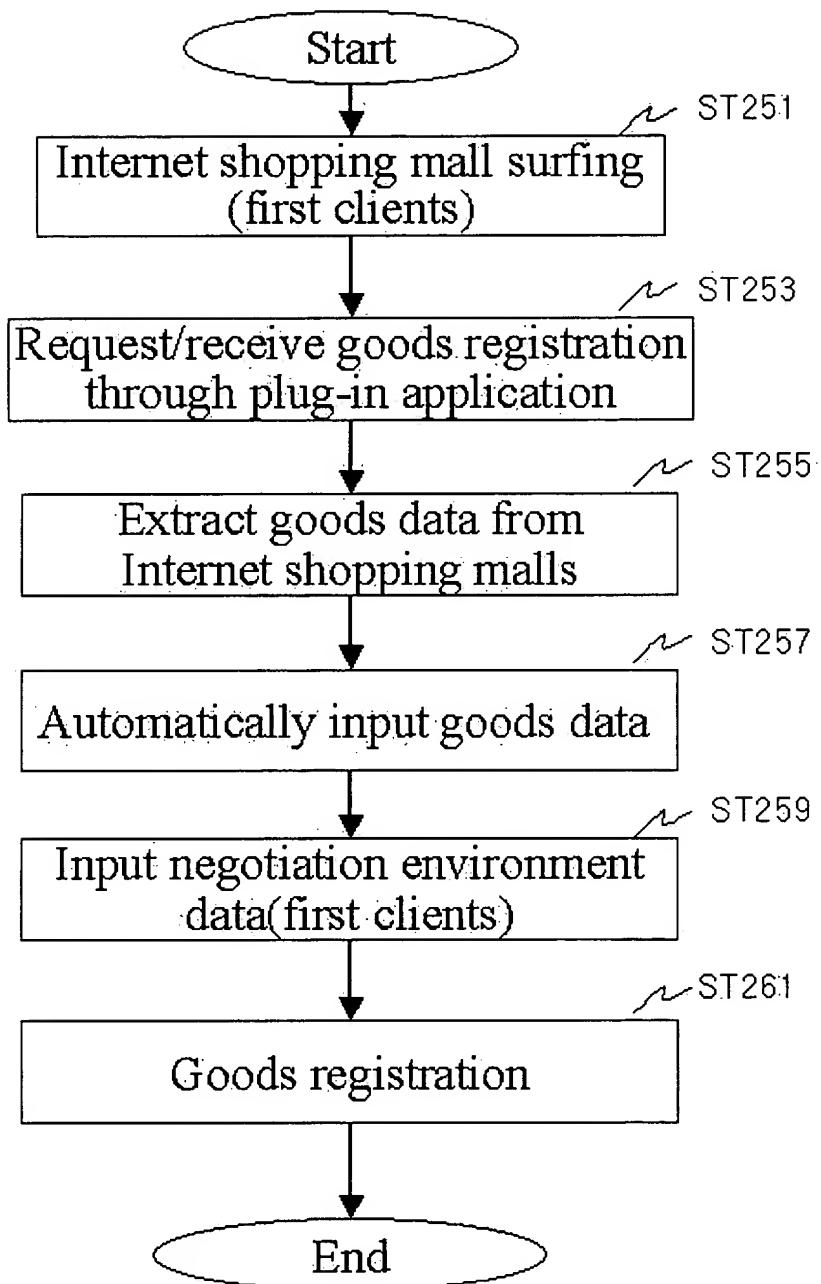


Fig. 5



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Fig. 6

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Address: http://192.168.1.100:8080/pricebargaining/12889000000000000000000000000000

End time : 2014-07-20 00:00 Remaining time : 1 Day 22 Hour 22 Minute 33 Second [Detailed Information]

Minute 1 Round purchase participants

Purchase participant info
Seller Microsoft Mouse M700
Purchase unit price
Degree of negotiation intention
Quantity
Dollar

Microsoft Mouse M700
1
Round
1
2000 pieces
1
Total purchase amount
Purchaser credit level
Propose
Acceptance
Interrupt
Accept
Interrupt

Buyer info
Seller info
Seller Degree of negotiation intention
Seller Quantity
Seller Dollar
Buyer Degree of negotiation intention
Buyer Quantity
Buyer Dollar
Buyer Total purchase amount
Buyer Purchaser credit level
Buyer Propose
Buyer Acceptance
Buyer Interrupt
Buyer Accept
Buyer Interrupt

Nego accomplishment intention level: 1-2 very negative, 3-6 ordinary, 7-8 positive, 9-10 very positive

Price comparison search engine - Buying Now

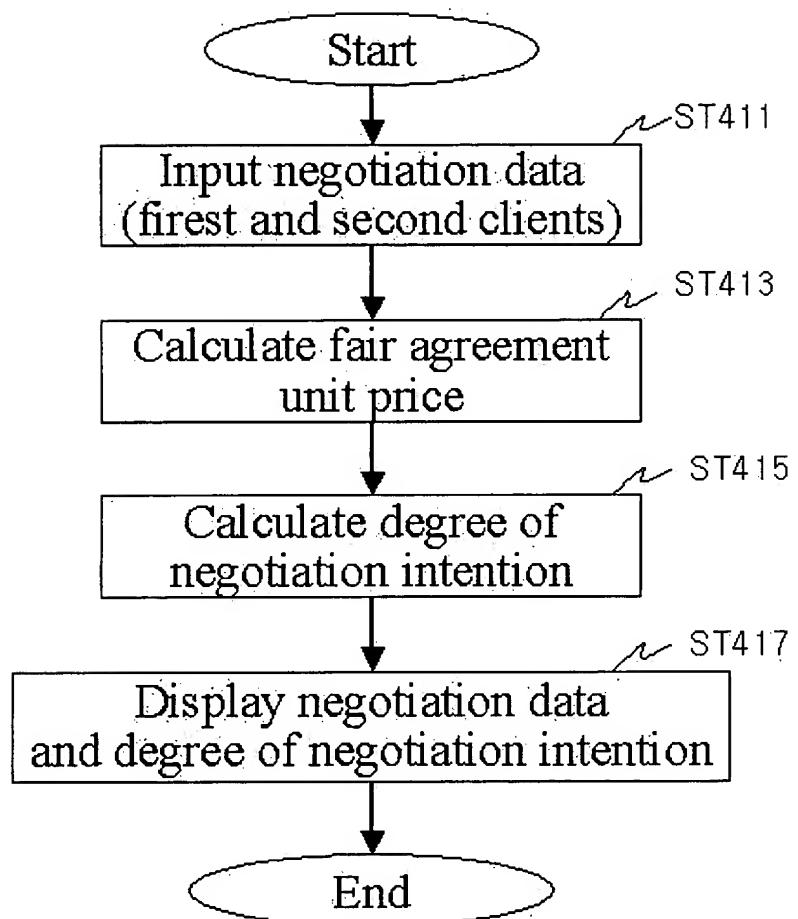
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Fig. 7

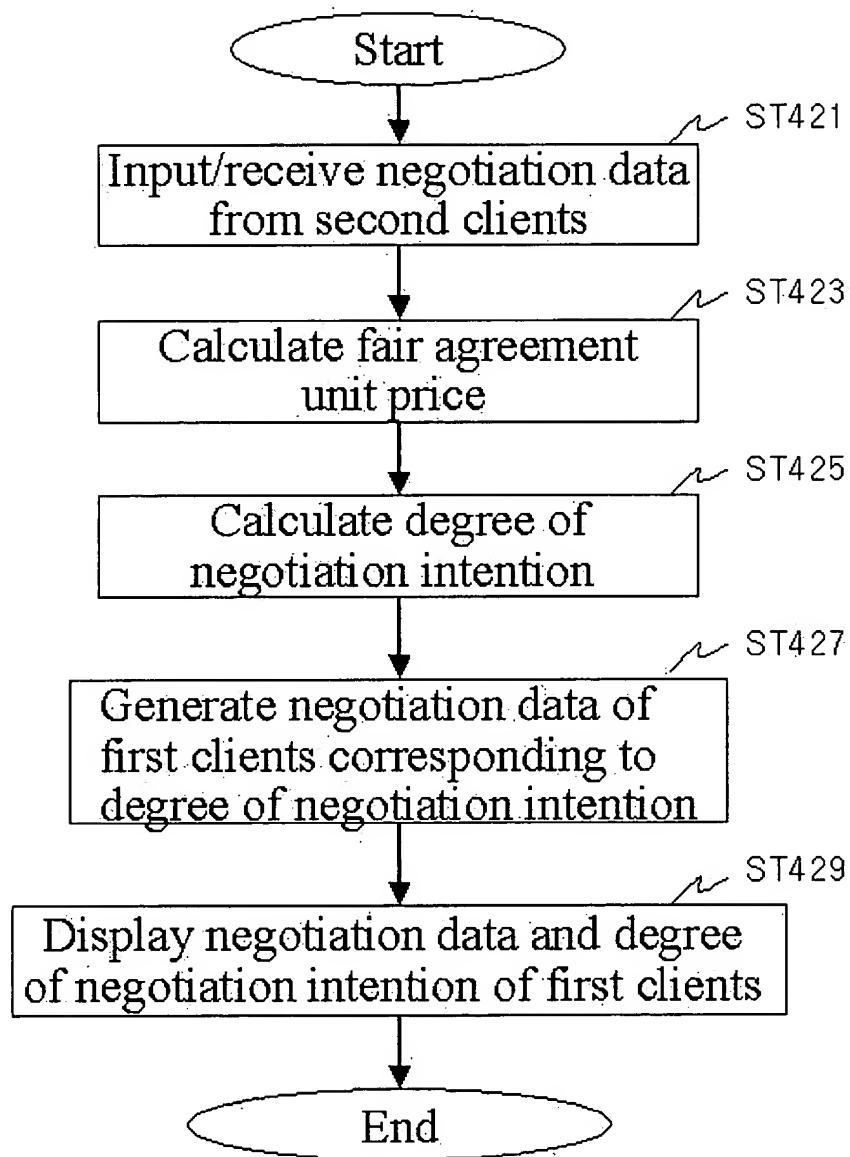


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Fig. 8



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Fig. 9

